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FOR  
LIT FIBER SERVICES or DARK FIBER 240 HARRISON (E-RATE)  
FOR  
THE SANTA CLARA COUNTY OFFICE OF EDUCATION CONSORTIUM

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ATTACHMENTS - These forms may be downloaded from our website at:  
<http://www.sccoe.org/depts/purchasing/required-docs.asp>.

- (a) Affirmative Action
- (b) Nondiscrimination by Supplier
- (c) Workers Compensation
- (d) Sub-Contractors List
- (e) Non-collusion Declaration

NOTE: The Table of Contents is to be made a part of the above referenced proposal.

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Josephine Dy-Liacco  
Supervisor –  
Purchasing Services

INSTRUCTIONS & CONDITIONS  
FOR  
LIT FIBER SERVICES or DARK FIBER TO 240 HARRISON (ERATE)  
FOR  
THE SANTA CLARA COUNTY OFFICE OF EDUCATION CONSORTIUM

NOTICE IS HEREBY GIVEN that The Santa Clara County Office of Education (SCCOE), San Jose, California, hereinafter referred to as the SCCOE, will receive up to, but no later than, **Wednesday, January 15, 2025 at 3:00PM**, sealed proposals for the purchase of: Lit or Dark Fiber Services.

Proposals shall be received in the office of the Supervisor – Purchasing Services, Josephine Dy-Liacco of the SCCOE at 1290 Ridder Park Drive, San Jose, California 95131.

The Santa Clara County Office of Education reserves the right to reject any or all proposals and to waive any informality in the proposal process.

The Santa Clara County Office of Education reserves the right to extend the Proposal due date by one (1) week if one or zero proposals are received by the original due date.

QUESTIONS AND ANSWERS

All questions regarding this RFP are due on or before **Monday, December 9, 2024** at 4:00 p.m. via email to: [Erate@SCCOE.org](mailto:Erate@SCCOE.org) with the subject line of “E RFP 01\_25\_26 questions”. Only questions submitted through this process will be accepted. All responses to questions regarding this RFP will be posted on our website **Friday, December 13, 2024** at or before 4:00 p.m. It is the responsibility of the prospective Responder to check the website <https://www.sccoe.org/depts/bizserv/purchasing/Pages/Bids-Posting-System.aspx> for updates or addenda.

PREPARATION OF PROPOSAL

The County Office of Education is requesting three (3) copies of the proposals be submitted. All proposals submitted must be in sealed envelopes bearing on the outside the name of the proposer, the address, and the name of the project for which the proposal is submitted. It is the sole responsibility of the proposer to see that the proposal is received in proper time. Any proposal received after the scheduled closing time for receipt of proposals will be returned to the vendor unopened. Any RFP documents, letters and materials submitted by the vendor shall be binding and included as part of the final contract. Unauthorized conditions, limitations, or provisions attached to this RFP may render it informal and may cause its rejection.

Encyclopedic proposals which do not specify the products or services that will meet the scope and requirements specified may be disqualified.

SIGNING OF PROPOSALS

The signature of all persons signing shall be in longhand and executed by principal duly authorized to make contracts. The proposer's legal name shall be fully stated. Obligations assumed by such signature must be fulfilled.

QUALIFICATIONS

All companies may be required to furnish evidence of their technical ability, experience, and financial responsibility. No proposal will be accepted from, or a contract awarded to, any party or firm in arrears to The Santa Clara County Office of Education, or who is a defaulter as surety, contractor or otherwise within the past twelve (12) months.

ASSIGNABILITY

A contract is not assignable by Consultant either in whole or in part. The contract shall extend to and be binding upon and inure to the benefit of the heirs, executors, administrators, successors, and assignees of the respective parties hereto.

COMPLIANCE WITH STATUTE

Consultant hereby warrants that all applicable Federal and State statutes and regulations and/or local ordinances will be complied with in connection with the delivery of the services offered.

PROPOSAL RESULTS

Proposal results are available for inspection in the Purchasing Office, Santa Clara County Office of Education, 1290 Ridder Park Drive, San Jose, California 95131 upon execution of contract to the successful vendor.

PRICE, TERMS, AND CONDITIONS

Price, terms, and conditions of this proposal are considered valid for sixty (60) days, from date of proposal opening, unless the offering party in writing allows for a longer period of time.

MODIFICATIONS

No oral or telephonic modification of any proposal submitted will be considered, and a telegraphic modification may be considered only if the postmark evidences that a confirmation of the telegram duly signed by the proposer was placed in the mail prior to the proposal opening.

ERASURES

The proposal submitted must not contain any erasures, interlineations, or other corrections unless each such correction is suitably authenticated by affixing in the margin immediately opposite the correction the initials of the persons signing the proposal.

ALTERATION OR VARIATION OF TERMS

It is mutually understood and agreed that no alteration or variation of the terms of this proposal or purchase order shall be valid unless made or confirmed in writing and signed by the parties hereto, and that no oral understanding or agreements not incorporated herein, and no alterations or variations of the terms hereof unless made or confirmed in writing between the parties hereto shall be binding on any of the parties hereto.

WITHDRAWAL OF PROPOSALS

Proposers may withdraw their proposal either personally, by written request, or by telegraphic request confirmed in the manner specified above at any time prior to the scheduled closing time for receipt of proposals.

### LISTING SUBCONTRACTORS

Each firm shall include with the sealed proposal a list of the proposed subcontractors on this project. Forms for this purpose are furnished with the contract documents.

### AFFIRMATIVE ACTION

1. The proposer shall comply with the Santa Clara County Office of Education Affirmative Action Employment Program adopted by the Board of Education on January 13, 1976, especially Section 12, Contract Compliance (a copy of this section attached hereto).
2. A complete copy of the Affirmative Action Employment Program may be requested through the Purchasing Manager, General Services Department, Santa Clara County Office of Education, 1290 Ridder Park Drive, San Jose, California 95131.
3. The proposer shall sign the enclosed "Certification of Nondiscrimination by Supplier" form and submit it with the proposal.

### WAGE SCALE

The SCCOE has determined the general prevailing rate per diem wages in the locality in which this work is to be performed for each craft or type of worker needed to execute the contract, which will be awarded to the successful proposer, to be as adopted by the Board of Supervisors of Santa Clara County.

### WORKER'S COMPENSATION

In accordance with the provisions of Section 3700 of the Labor Code, contractor shall secure the payment of compensation to employees. Contractor shall sign and file with SCCOE the following certificate prior to performing the work under this contract: "I am aware of the provisions of Section 3700 of the Labor Code which requires every employer to be insured against liability for worker's compensation or to undertake self-insurance in accordance with the provisions of the code, and I will comply with such provision before commencing the performance of the work of this contract." The certificate is included herein.

Per Diem is based upon a working day of eight (8) hours. The rate for holiday and overtime work shall be at time and one-half.

It shall be mandatory upon the contractor to whom the contract is awarded, and upon any subcontractor hereunder, to pay not less than the said specified rates to all workers employed in execution of the contract.

As a federally funded project, all work is subject to the Davis Bacon Act and the Copeland Act. As such, the successful contractor shall be required to pay prevailing wages as identified by the Department of Labor's Code of Federal Regulations (CFR), Title 29, Part 5.5 and shall be required to submit weekly certified payroll reports to the SCCOE's Purchasing Department.

### INSURANCE REQUIREMENTS

For onsite maintenance purposes, the successful vendor shall take out and maintain and shall require all subcontractors, if any, whether primary or secondary, to take out and maintain:

1. Public Liability Insurance for injuries including accidental death to any one person in an amount not less than \$1,000,000;
2. Subject to the same limit for each person on account of one accident, in an amount not less than \$1,000,000;
3. Property Damage Insurance in an amount not less than \$500,000;
4. Worker's Compensation Insurance in an amount adequate to cover all employees;
5. Professional Liability Insurance (errors and omissions) in an amount not less than \$1,000,000;
6. Automotive and truck where operated in amounts as above.
7. The General Liability insurance policy is required to be endorsed to contain the following provisions:  
*"The SCCOE, its officers, officials, employees and agents are to be covered as additional insured as respects liability arising out of activities performed by or on behalf of the Consultant in connection with this Agreement."*
8. If at any time any of the foregoing policies becomes unsatisfactory to the SCCOE as to form or substance, or if a company issuing any such policy shall be or become unsatisfactory to the SCCOE, the Consultant shall, upon notice to that effect from the SCCOE, promptly obtain a new policy, and shall submit the same to the SCCOE for approval with the appropriate certificates and endorsements.
9. Consultant will pay all fines and penalties that are a result of their errors and omissions.

### PROOF OF CARRIAGE OF INSURANCE

Company shall not commence work nor shall company allow any subcontractor to commence work under this contract until all required insurance and certificates have been delivered in duplicate to and approved by SCCOE:

1. Certificates and insurance policies shall include the following clause:  
*"This policy shall not be canceled or reduced in required limits of liability or amounts of insurance until notice have been mailed to SCCOE stating date of cancellation or reduction may not be less than ten (10) days after date of mailing notice."*
2. Certificate of insurance shall state in particular those insured, extent of insurance, location and operation to which insurance applies, expiration date and cancellation and reduction notice.

### COUNTY OFFICE OF EDUCATION RIGHTS AND OPTIONS

The Santa Clara County Office of Education (SCCOE) reserves the right to postpone selection for its own convenience, to withdraw this Request for Proposals at any time, and to accept or reject any and all proposals (in whole or portions) without indicating any reason for rejection; or to negotiate with any, all, or none of the respondents to the RFP. This RFP does not obligate the County Office of Education to negotiate a contract. Proposals will not be returned. No compensation shall be paid for any work related to preparation of any proposals.

### ERRORS AND OMISSIONS

If prior to the date fixed for submission of proposals, an ambiguity, conflict, discrepancy, omission, or error in the RFP or any of its exhibits is discovered by a consultant, and such is made known to SCCOE, the SCCOE may make corrections or clarifications by addenda. SCCOE will give written notice to all parties who have been furnished this RFP for proposal purposes without divulging the source of the

request. Consultant shall propose at consultant's own risk, and if consultant is awarded the contract, consultant shall not be entitled to additional compensation or time by reason of any error that is later discovered that had not been specifically corrected by addenda.

#### ADDENDA

The SCCOE may modify this RFP, any of its key action dates, or any of its attachments, prior to the date fixed for submission of proposals by issuance of an addendum to all parties who have been furnished the RFP for proposal purposes. Addenda will be numbered consecutively as a suffix to the RFP.

#### CONSULTANT'S COST

Costs for developing proposals and participating in the selection process are entirely the responsibility of the consultant and shall not be payable by the SCCOE.

#### WITHDRAWAL/MODIFICATION OF PROPOSALS

A proposal may be withdrawn after submission by written or facsimile request signed by an authorized representative of the consultant prior to the time and date specified for proposal submission. Proposals may be withdrawn and resubmitted if done so before the proposal submission deadline. Withdrawal or modification offered in any other manner will not be considered.

#### ERRORS IN PROPOSAL RESPONSES

If errors are found in a proposal, the SCCOE may reject the proposal; however, the SCCOE may, at its sole option, correct arithmetic or transposition errors or both, on the basis that the lowest level of detail will prevail in any discrepancy. If these corrections result in significant changes in the amount of money to be paid to the consultant (if awarded the Agreement), the consultant will be informed of the errors and corrections thereof and will be given the option to abide by the corrected amount or withdraw the proposal.

#### EVIDENCE OF RESPONSIBILITY

Upon the request of the SCCOE, a proposer whose proposal is under consideration for award may be required to submit promptly to the SCCOE's satisfaction evidence showing the proposer's financial resources, experience, and organization for the performance of the contract.

#### INVESTIGATION TO QUALIFY CONSULTANTS

SCCOE may make such investigations as deemed necessary to determine the ability of the consultant to perform the work, and the consultant shall furnish to SCCOE all such information and data for this purpose as requested by SCCOE. The SCCOE reserves the right to reject any proposal if the evidence submitted by, or investigation of, such consultant fails to satisfy the SCCOE that such consultant is properly qualified to carry out the obligations of the Agreement and to complete the work specified.

#### CANCELLATION OF SOLICITATION

This solicitation does not obligate the SCCOE to enter into an agreement. The SCCOE retains the right to cancel this RFP at any time. No obligation either expressed or implied exists on the part of SCCOE to make an award or to pay any cost incurred in the preparation or submission of a proposal, even for cancellation of solicitation.

PROPOSALS BECOME THE PROPERTY OF SCCOE

All materials, ideas, and formats submitted in response to this RFP become the property of SCCOE, and information contained therein shall become public documents subject to disclosure laws after Notice of Intent to Award. SCCOE reserves the right to make use of any information or ideas contained in the proposal.

AWARD OF CONTRACT

1. Proposals will be evaluated on the following criteria:

- Cost – 30%
- Design – 20%
- Extent of positive experience with District and/or other Public Agencies in California (including references) – 20%
- Company Size and Stability – 10%
- Quote preparation, thoroughness and responsiveness to RFP requirements – 10%
- Terms of Service and Implementation Timeline – 10%

2. A written purchase order mailed or otherwise furnished to the successful vendor within the time for acceptance specified, results in a binding contract without further action by either party. The contract shall be interpreted, construed, and given effect in all respects according to the laws of the State of California.

EXTENDING CONTRACT TO OTHER PUBLIC AGENCIES

If mutually agreeable to all parties, the issuance of any resultant contract/purchase order referencing these specifications and modified by mutual agreement between all parties may be extended to other government, school district or publicly funded agencies. All terms and conditions specified herein shall apply. Any or all necessary references to applicable Education Code, Public Contract Code, or other legal references in order to provide “piggyback”, or cooperative purchase capabilities, are hereby referenced and included.

PROPOSAL REQUIREMENTS  
FOR  
LIT FIBER SERVICES or DARK FIBER TO 240 HARRISON (ERATE)  
FOR  
THE SANTA CLARA COUNTY OFFICE OF EDUCATION CONSORTIUM

SCOPE

The Santa Clara County Office of Education (SCCOE) E-Rate Consortium is seeking proposals for either lit fiber services or dark fiber solutions connecting School District Data Centers or other district facilities to the SCCOE Hub site located at 240 Harrison Avenue, Campbell, CA 95008. The district expects all the circuits listed in this RFP to be eligible for Federal Erate and State CTF discounts.

The SCCOE E-rate Consortium will be the awarding entity for this RFP in order to establish pricing, however individual Consortium members will leverage the pricing agreements with the winning service provider.

ENVIRONMENT

The Santa Clara County Office of Education is a Class II intermediate agency serving 33 K-12. Direct instructional programs are provided to students with diverse needs, and include special, alternative, and migrant education, child development, and occupational training programs.

The Office also provides school districts with a wide range of support services in instruction, business, and personnel which enhance the districts' ability to provide a quality education for students. In many cases, these services meet California Department of Education requirements and link districts to the State system.

The Office has six major units (Administration, Business, Instruction, Human Resources, Technology, and Student Services), approximately 1,800 employees, and a budget which exceeds \$250,000,000.

REQUIREMENTS

The object is to connect Consortium member Data Centers/Hubs or other district sites, to the Santa Clara County Office of Education Hub site located at 240 Harrison Avenue, Campbell, CA 95008, via point-to-point Fiber.

The Santa Clara County Office of Education (SCCOE) E-Rate Consortium is seeking proposals for both lit and dark fiber solutions connecting school district sites and Data Centers, listed in Exhibit "A", to the SCCOE Hub site at 240 Harrison. If lit fiber is proposed, then a minimum of 10Gbps is required. All fiber solutions should include maintenance terms and service level commitments.

The SCCOE E-rate Consortium has invested in a dark fiber network for which optical equipment was acquired and overlaid. The dark fiber network consists of five subtended rings which all hub at Santa Clara County Office of Education Main Campus at 1290 Ridder Park Drive, San Jose, CA 95131-2304. It was previously determined that this technology and configuration would allow for the most robust, easily expandable and cost-effective solution for Consortium members into the future.



## School Districts location to the SCCOE HUB site at 240 Harrison

SCCOE is seeking Leased Dark Fiber and Leased Lit Fiber proposals on behalf of our School Districts to connect the designated District HUB and other District facilities listed in Exhibit "A" to the SCCOE Hub site at 240 Harrison Avenue, Campbell, CA 95008.

### **DARK FIBER ONLY**

Point to point connections from each district site in Exhibit "A" to the SCCOE Hub site at 240 Harrison.

### **LIT FIBER SERVICES OR DARK FIBER**

Point to point connections from each district site in Exhibit "A" to the SCCOE Hub site at 240 Harrison.

Here both lit and dark fiber solutions will be accepted however if dark fiber is proposed then final cost effectiveness will be determined by combining the dark fiber proposal cost with the cost of the equipment needed to connect the site to SCCOE. The dark fiber equipment will be acquired via a separate concurrent RFP.

**All dark fiber proposals must include at minimum along with the per-site cost, specification of connection type per the above list and percentage of aerial versus underground fiber in the build.**

All bidders are encouraged to bid ALL sites as well as any combination of districts and school sites that they determine are or would be beneficial to cost proposal. Providers are requested to complete the attached spreadsheet exhibit D: E RFP0 01\_25\_26 YR28 SCCOE Consortium Exhibit D

Please price each connection individually. The SCCOE and school districts reserve the right to elect to participate after reviewing the proposals. The SCCOE and school districts reserve the right to select the most favorable and appropriate solution for their situation. Proposal may include options combining connection of multiple School District to the SCCOE Hub site at 240 Harrison.

## Requirements for Leased Dark or Lit Fiber Services

The School District's listed in exhibit "A" are requesting bids for construction of a fiber optic network utilizing Leased Dark or Leased Lit fiber to connect the District Hub or other District facilities to the SCCOE Hub site at 240 Harrison Ave., Campbell, CA 95008. The preferred topology for this network is a "hub and spoke" with point-to-point circuits from district sites in exhibit "A" to the SCCOE hub site at 240 Harrison.

1. Vendor must provide only 2 strands of fiber for the site. If possible, provide a cost allocation showing that only 2 strands will be charged to the District for each fiber run.
2. Vendors must provide KMZ files for fiber runs.
3. Vendors must list longitude/latitude information for the site to certify accuracy.
4. Project must be completed within **12 months**; vendor cannot begin billing for a circuit until the circuit has been completed to the District's satisfaction.
5. Ongoing Monthly Recurring Costs for Maintenance and Operations for Leased Dark fiber circuits must be specified.
6. All proposed plans should include detailed billing.

7. Provide a Return on Investment (ROI) cost comparison between Leased Dark Fiber and Leased Lit Fiber circuit options over a 20 year period assuming each Lit Fiber site is configured at a 10Gbps service.
8. Cost Proposal will include:
  - Costs for Services– See Cost Proposal Section
  - Include costs for both Leased Dark Fiber and Leased Lit Fiber options, as specified.
9. All Leased Lit Fiber proposals must have the option to upgrade bandwidth incrementally as needed during the term of the contract if Leased Lit Fiber option is chosen.
10. The listed site must have the option to downgrade bandwidth as needed during the term of the contract if Leased Lit Fiber option is chosen.
11. Pricing for 60 Month (Five Year) contract terms for Leased Dark Fiber and Leased Lit Fiber. Unless otherwise agreed upon, the contract start date will be July 01, 2025, contingent upon E-Rate funding. The District will have perpetual rights to use the fiber with the first right of refusal after the initial contract term is up.
12. Prices to remain firm through SLD approval, execution, and duration of the proposed contract. In the event of a price decrease for service or from the manufacturer, said decrease shall be passed on to the Natomas Unified School District and documented with new price sheet sent to the District Office.
13. All equipment/services costs must be new and included and identified separately.
14. Manufacturer must warrant all parts and equipment.
15. Vendor must be a certified reseller of parts and equipment.
16. Vendor can provide alternative financing options compatible with the E-Rate program, if available.
17. Vendor must participate in the California Teleconnect Program.

#### Leased Dark Fiber Maintenance

Operations and Maintenance Practices: The District will require on-going maintenance and operations of the fiber. When pricing maintenance and operations, the respondent should include an overview of fiber maintenance practices, including:

- Call before you dig locate services;
- Routine maintenance and inspection,
- Scheduled maintenance windows and scheduling practices for planned outages,
- Fiber monitoring including information on what fiber management software is used, what fiber monitoring system is used, and who performs the monitoring,
- Handling of unscheduled outages and customer problem reports, description of what service level agreement is included, and what alternative service levels may be available at additional cost,
- What agreements are in place with applicable utilities and utility contractors for emergency restoration,
- Repair of fiber breaks,
- Replacement of damaged fiber,
- Replacement of fiber which no longer meets specifications,
- Policies for customer notification regarding maintenance

#### Leased Dark Fiber Maintenance Service Level agreement

Respondents must include the following:

- Commitment to proactively monitor fiber 24/7/365
- In case of outage or service impacting incident, commitment to inform fiber lessee of any fiber outage or cut within 30 minutes of occurrence
- In case of outage or service impacting incident, commitment to present lessee with plan for service restoration or improvement within one hour of occurrence

- In case of outage or service impacting incident a mean time to repair of 4 hours
- Provide an escalation list with qualifications summary of each person on the escalation list
- Provision of a 24/7/365 phone number in case lessee is first to discover outage or service impacting incident
- Provision of financial or service credit penalty if this service level agreement is violated.

Please price each connection individually. The SCCOE and school districts reserve the right to elect to participate after reviewing the proposals. The SCCOE and school districts reserve the right to select the most favorable and appropriate solution for their situation. Proposal may include options combining connection of multiple School District to the SCCOE Hub site at 240 Harrison.

#### TIME LINES

Preference for installation to sites listed in Exhibit "A" to be completed before June 30, 2026.

#### E-RATE and CTF FUNDING

Execution of the contract will be contingent upon E-rate funding. Annual continuation of the contract will be contingent upon E-rate funding for that year. Services must be eligible for E-rate and CTF (California Teleconnect Fund) discounts. Vendor must be authorized and registered with the USAC (Universal Service Administrative Company) with valid SPIN and up-to-date Form 498 at time of services rendered. Vendors must have available CTF/DAS discounts through the CPUC.

SCCOE and districts may elect to proceed with contract(s) before E-rate funding approval.

#### PRICING

Please provide pricing for a 60-month contract term in your proposal. Preferred contract end date will fall on June 30. Term of service should be July 1, 2025 to June 30, 2030. If appropriate, include pricing for different levels of service (bandwidth/CIR). Include provisions for bandwidth/CIR increases and the addition of more ports, during the term of the contract. Please include all estimated taxes, fees, and surcharges in all proposals.

Individualized per-site pricing must be provided for the connections between district sites in Exhibits "A" and 240 Harrison Ave., Campbell, CA 95008

Providers are encouraged to provide optional pricing discounts if multiple districts elect to proceed with contracts with the same provider

Providers are requested to complete spreadsheet: E RFP 01\_25\_26 SCCOE Consortium exhibit D for 240 Harrison.xlsx.

SCCOE and Districts reserve the right to select the most favorable and appropriate solution for each district situation. Include any one-time installation costs, if any. Include costs to extend service from MPOE to the MDF/IDF at each site. Include single-year and multi-year contract options if available. Please include after-term pricing for renewal of 36 month with two additional voluntary one-year extensions, and/or a 60-month extension.

Exhibit "A"  
 LIST OF CONNECTING SCHOOL DISTRICTS (locations "A")

Site	Address	City	ZIP	Minmum Bandwidth
ALUM ROCK SD	2930 GAY AVENUE	SAN JOSE	95127	10 Gbps
BERRYESSA SD	955 PIEDMONT RD	SAN JOSE	95132	10 Gbps
CAMBRIAN SD	4115 JACKSOL DR	SAN JOSE	95124	10 Gbps
CAMPBELL UNION HIGH SD	4805 WESTMONT AVENUE	CAMPBELL	95008	10 Gbps
CUPERTINO SD	10301 VISTA DR	CUPERTINO	95014	10 Gbps
EAST SIDE UNION HIGH SD	830 N CAPITOL AVE	SAN JOSE	95133	10 Gbps
EVERGREEN SD	3188 QUIMBY RD	SAN JOSE	95148	10 Gbps
FRANKLIN MCKINLEY SD	645 WOOL CREEK	SAN JOSE	95112	10 Gbps
FREMONT UNION HIGH SD	589 W. FREMONT AVE	SUNNYVALE	94087	10 Gbps
LUTHER BURBANK SD	4 WABASH AVE	SAN JOSE	95128	10 Gbps
LOS ALTOS SD	201 COVINGTON RD	LOS ALTOS	94024	10 Gbps
LOS GATOS UNION ELEM SD	17010 ROBERTS RD	LOS GATOS	95032	10 Gbps
LOS GATOS-SARATOGA SD	17421 FARLEY RD	LOS GATOS	95030	10 Gbps
LOS GATOS HIGH SCHOOL	20 HIGH SCHOOL COURT	LOS GATOS	95030	10 Gbps
SARATOGA HIGH SCHOOL	20300 HERRIMAN AVENUE	SARATOGA	95070	10 Gbps
METROPOLITAN SD	760 HILLSDALE AVE	SAN JOSE	95136	10 Gbps
MILPITAS UNIFIED SD	1331 E. CALAVARAS BLVD	MILPITAS	95035	10 Gbps
MORELAND SD	4711 CAMPBELL AVE	SAN JOSE	95130	10 Gbps
MOUNT PLEASANT SD	3434 MARTEN AVE	SAN JOSE	95148	10 Gbps
MT. VIEW LOS ALTOS SD	333 MOFFETT BLVD	MT. VIEW	94043	10 Gbps
MT. VIEW WHISMAN SD	750-A SAN PIERRE WAY	MT. VIEW	94043	10 Gbps
OAK GROVE SD	6578 SANTA TERESA BLVD	SAN JOSE	95119	10 Gbps
ORCHARD SD	921 FOX LANE	SAN JOSE	95131	10 Gbps
PALO ALTO UNIFIED SD	25 CHURCHILL AVENUE	PALO ALTO	94306	10 Gbps
SAN JOSE UNIFIED SD	855 LENZEN AVE	SAN JOSE	95126	10 Gbps
SANTA CLARA UNIFIED SD	1889 LAWRENCE RD	SANTA CLARA	95051	10 Gbps
REDWOOD MIDDLE SCHOOL	13925 FRUITVALE AVE	SARATOGA	95070	10 Gbps
SUNNYVALE SD	819 W IOWA AVE	SUNNYVALE	94086	10 Gbps
UNION SD	5175 UNION AVE	SAN JOSE	95124	10 Gbps
VALLEY CHRISTIAN SCHOOLS	100 SKYWAY BLVD	SAN JOSE	95111	10 Gbps
VALLEY CHRISTIAN	1450 LEIGH AVENUE	SAN JOSE	95125	10 Gbps

[Multi-District Discount Examples or other options]

Number of Districts	Multi-District Discount
	%
	%

District Combination	Multi-District Discount
i.e. Alum Rock SD, Berryessa SD, Cambria SD	%

**NO PROPOSAL IS VALID UNLESS SUBMITTED ON THIS FORM AND SIGNED BY AUTHORIZED AGENT FOR YOUR COMPANY.**

**SUBMITTED BY:**

FIRM NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY & ZIP: \_\_\_\_\_

**TELEPHONE:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

USAC SPIN NUMBER: \_\_\_\_\_

FIRM NAME AS REGISTERED WITH USAC/SLD: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

(Authorized Agent)

NAME: \_\_\_\_\_ TITLE: \_\_\_\_\_

(Please Print)

**NOTE:** If Consultant is a corporation, the legal name of the corporation shall be set forth above, together with the signature of authorized officers or agents and the document shall bear the corporate seal; if Consultant is a partnership, the true name of the firm shall be set forth above, together with the signature of the partnership; and if Consultant is an individual, his signature shall be placed above